wastereview

a regular update on waste issues and how they affect you from the UK's No.1 provider of waste management services to the printing industry a division of

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Certified responsibility



J&G Environmental has reminded customers to re-apply for their annual Waste Disposal Compliance Certificate to demonstrate that they are meeting the necessary standards for responsibly disposing of waste.

Approved by the Environment Agency, the certificate sets out how a company is managing its waste, from collection to treatment to disposal, in accordance with current UK legislation.

To receive your latest certificate, covering the next 12 months, customers need to complete the form enclosed within this newsletter. Once filled in, the form can be faxed or emailed back to J&G, where it will be signed off.

This newsletter will also provide details of the hazardous waste that J&G can collect from an average partner company in a typical threemonth period. This information should be kept on file by each company for at least the next five years.

"All of this information will be particularly valuable to a print business if you are drawing up an environmental responsibility programme," J&G general manager John Haines said. "Data will also be useful if you are responding to a customer request to check the environmental performance of their supplier."

The BIGGER

picture

J&G Environmental is encouraging print companies to take advantage of its full portfolio of services, from recycling through to responsibly disposing of a wide range of materials.



While J&G is well placed to support new and existing customers with management of traditional print waste such as paper, J&G is also able to help with various other recyclables, assisting companies as they enhance their green credentials.

J&G has the ability to collect and recycle materials such as cardboard, empty plastic drums,

shrinkwrap, films, polythene and strapping. In addition, over the past year J&G has added new machinery to its portfolio in order to strengthen its plastics recycling service, with demand for this increasing (see page 2).

"By recycling these materials through J&G, print companies can relay to their own customers that they are operating in an environmentally responsible manner," J&G general manager John Haines said.

"UK printers are all too aware of the pressure to 'go green', and by discussing your needs with J&G, we will be able to offer help and advice as to how we can assist you with your sustainable goals."

Contact the J&G main office directly on **01258 453445.**

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Significant growth



Celebrationspage 4

J&G in major commitment to plastic recycling

J&G Environmental stepped up its efforts to support more ethical print service providers in the fight against plastic pollution in 2019 by investing in a variety of technological solutions.

The company acquired two pieces of kit to recycle plastics from print, including an Avery Weigh-Tronix ZM510 weigh-bridge for logging weights of different materials, and a Rapid 8045 granulator for preparing waste plastic ready to be made into new products.

Customers that opt into the J&G plastic recycling scheme have their plastic waste collected and transported to the main J&G facility in Blandford Forum, Dorset, where it is ground down into granules that are then packed up for re-use.

J&G recycling manager Jason Goddard said that in addition to helping the planet, adopting green techniques to keep plastics out of oceans and landfill sites will have crucial reputational benefits for print businesses.



"When printers are putting contracts together to get new work, more often than not they need to prove they are using a responsible waste management

company and are recycling as much of their waste as they can," Goddard said.

"You would be surprised how many companies still have 40-yard skips on site and are just throwing all of their waste in there, but a lot of this material can be recycled, and this is where J&G Environmental can help.

"Print companies are looking at our services more and more, because they have ticked all the main boxes and they now need to take it a step further to see what else they can do. They need to dig deeper in their skip to see what they can recycle."

Such is the flexibility of this process that the recycled materials can be used for a range of products. One customer makes

wall plugs - also known as rawlplugs - which are used to help screws support an object that has been attached to a wall, such as a shelf or cabinet, while another makes buckets and paint pots from processed ink cartridges.

"A printer has a duty of care to know what is happening with their waste. We are able to offer full traceability to show what is happening with it, ensuring it does not end up in the ocean," Goddard added.

"Most of our customers go for our service as they know it is going to be recycled, rather than going to landfill. Even for existing customers, there may be other new innovative waste management streams that we can offer."



Roaring success for JAG

JAG, the consumables supplier business of J&G Environmental, has experienced significant growth over the past 12 months by expanding its footprint, workforce and customer base.



Among the many highlights for JAG in 2019 was a new seven-year partnership with inks manufacturer Huber, under which JAG will manage the Huber dealer network in the UK.

"This deal means we can offer an improved service to customers and dealers alike," JAG founder Brian Smith said.

In another key achievement for JAG in the past year, the business has taken on a new unit in Nottingham and expanded its footprint as a result. The new facility incorporates blanket converting as well as distribution for all inks and consumables.

Meanwhile, JAG has added six new members of staff to its team to support its growth goals. Mary Cole came on board as office manager, while both Sarah Brabson and Beshlie Cook joined the admin team. Dean Sutherland and Mark Alan were also appointed as blanket converters.

Steve Snape, a former employee of Huber for the past 20 years, also joined JAG to strengthen technical sales in the north-east region and support sales representatives when required across the UK.

In addition, JAG added Kinyo to its blanket range - a move that Smith said will further expand the range of products the business is able to offer to customers.

"We have a very impressive portfolio to offer to both our current and potential customers," Smith said. "Our range includes Acoma, Sava, Conti Air and Tyref.

"At JAG we feel that, with the branded products, we are able to fulfil a customer's blanket needs, however varied they may be."

A fresh approach to work

J&G Environmental recently completed a major revamp of its software, with the aim of improving its service offering to customers and making the overall process of recycling print waste easier.

The new software has been rolled out at J&G, with customers being contacted about the upgrade and the long-term benefits their business will experience as a result.

As the enhanced software is still fresh, J&G has encouraged

customers with any enquiries or questions about the new system to get in contact with the office, where its customer service team will be able to offer help and guidance.

To contact the J&G main office directly about any part of the service, call **01258 453445.**



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Just click the links at the bottom of our website **www.jg-environmental.com** Home page to read all the latest news and views from J&G Environmental.







Superior sustainability

Superior Creative Services, a customer of J&G Environmental, has opened up about how working with the company has helped it to improve its sustainable image. In 2018, Superior was able to recycle an impressive 99.67% of the print production waste materials it sent to J&G Environmental.

Not only has Superior been able to



hit its core targets in terms of sustainability, but by working with J&G Environmental, it has also continued to operate in line with the strict objectives required for its ISO14001 environmental management system.

Stewart Powell, works director at Superior, said: "J&G are key to meeting our 14001 objectives and we have been working closely with them for over 15 years. We also use J&G to supply various bulk chemicals.

"J&G are an excellent source of technical advice and are constantly looking at new waste recycling routes."

Celebrating

Fleet compliance manager James Quick is one of the longest-serving members of staff at J&G Environmental, having been with the business for 20 years. Quick reflects fondly on his time at the company, picking out some of his personal highlights and achievements...

Can you talk us through your time with J&G?

"I started at J&G as an HGV driver in April 1999, and after about six years, I was asked to go into the transport office and help out with the scheduling and administration.

"When CSG took us over 11 years ago, our general manager John Haines asked me if I would be interested in taking the position of transport manager, which I happily did! The role has changed by evolution, as the company has grown to the extent where we brought in another driver to be transport manager (Matthew Pike) so that I could focus more on the compliance side of the business.

Tell us a bit about your role as fleet compliance manager...

"My name is on the operator's licence, which makes me legally responsible for the transport compliance in relation to running heavy goods vehicles on our roads. I assist the transport office with the day-to-day tasks and also support our parent company CSG in any transport-related issues as and when they arise."

What would you say are your fondest memories from the last 20 years at

"As a bit of a sentimentalist, it has to be said that the news of CSG buying out J&G over 11 vears ago struck a nerve across the staff. There was lots of

uncertainty, anxiety and worry about what the future would hold. but this was soon to be proved all very wrong.

"CSG have guided J&G along the path, bringing us more options and capability, and with that comes the feeling of stability. In terms of my fondest memory, to know that everyone's future is as safe as it has ever been, has to be up there.'

What is the biggest change you have seen during your at the company?

"In 20 years, there have been plenty of changes, but I cannot think of one single groundbreaking subject apart from my mobile phone, which has become so much more than a giant brick that never really picked up a signal anywhere!

"I suppose if I were to name one it must be when I started at J&G. We serviced the south of England; Penzance to Kent and up to Oxford was really as far as we went. Nowadays, we have managed to put ourselves in a position where we cover the entire UK: England, Wales Scotland and Northern Ireland, as well as the Republic of Ireland."

What would you say has been your greatest achievement at J&G?

"Passing my National and International CPC examination was an achievement for me. I was never a lover of exams at school, so to return to the



classroom after so many years was a little daunting!"

Finally, in your opinion, why should print companies continue to work with J&G?

"J&G have always been there, offering a first-class service for the management of their waste. As the industry changes in the digital era that we are now in, so has J&G. recognising the importance of recycling modern consumables, adapting to our customers' needs and working alongside suppliers in the industry.

"J&G has evolved along with our customers and I can't think of another waste management company in this field that has a better understanding of its customers' needs.3

Contact us

What do you think about our service?

Do you have any queries about your waste management?

We're always very keen to hear from you, so why not log on to our website www.jg-environmental.com where there's a customer comment section? You'll find it under 'Contact/Provide Feedback' so please feel free to contact us at any time.

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