



ENVIRONMENTAL

wastereview

a regular update on waste issues and how they affect you from the UK's No.1 provider of waste management services to the printing industry a division of  issue 16/2021

Certified responsibility



J&G Environmental has reminded customers to re-apply for their annual Waste Disposal Compliance Certificate to demonstrate that they are meeting the necessary standards for responsibly disposing of waste.

Approved by the Environment Agency, the certificate sets out how a company is managing its waste, from collection to treatment to disposal, in accordance with current UK legislation.

To receive your latest certificate, covering the next 12 months, customers need to complete the form enclosed within this newsletter. Once filled in, the form can be faxed or emailed back to J&G, where it will be signed off.

This newsletter will also provide details of the hazardous waste that J&G can collect from an average partner company in a typical three-month period. This information should be kept on file by each company for at least the next five years.

"All of this information will be particularly valuable to a print business if you are drawing up an environmental responsibility programme," J&G general manager John Haines said. "Data will also be useful if you are responding to a customer request to check the environmental performance of their supplier."

Essential services from J&G



Photo taken pre-Covid 19 pandemic

J&G Environmental has worked hard throughout 2020 to continue delivering essential services to customers amid the Covid-19 pandemic.

The crisis has caused huge disruption across the print sector, with national and regional lockdowns meaning print companies have had to send staff home, while travel restrictions have led to major delays throughout the supply chain.

However, despite having had to face unprecedented challenges, J&G has carried on during the pandemic, working with customers across the UK to ensure the continued delivery of key services and solutions.

Classed as an essential service, J&G has been almost unaffected by the Covid-19 crisis, with many staff continuing to work at the office, in the warehouse and out on the roads.

Although the pandemic is unlikely to disappear imminently, J&G general manager John Haines was keen to assure customers that while the industry may continue to face disruption for some time, J&G will continue to be there to help customers through this challenging time.

"While we're all keen to put this year behind us, I felt it was right to highlight the incredible commitment of our staff, all of whom have worked incredibly hard to ensure our services continued throughout the crisis," Haines said.

"From the admin team in the office and our warehouse workers, through to the drivers that continued to travel to all corners of the UK while millions of people were locked down at home, they have been an absolute credit to J&G."

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Working together

One of the core messages of 2020 is how important it is to work together with other companies and organisations. This was certainly the case for J&G, which worked alongside two of the industry's leading trade organisations throughout the year to manage day-to-day operations during the crisis.

Both the Independent Print Industries Association (IPIA) and the British Printing Industries Federation (BPIF) played vital roles in ensuring services remained on track in 2020 so that the company was able to continue serving customers.

J&G is a member of both the IPIA and BPIF, and John Haines, General Manager has called for customers to consider signing up with the organisations so they can also benefit from the support on offer.

"The support of the IPIA and BPIF has been invaluable to J&G this year," Haines said. "Whenever we had a query or concern about anything related to Covid-19, we were able to pick up the phone and speak with specialist advisers, and this really helped put our minds at ease.

"I would encourage all our customers to think about becoming members as they plan for 2021."

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You can now follow us on facebook, twitter and YouTube.

Just click the links at the bottom of our website www.jg-environmental.com Home page to read all the latest news and views from J&G Environmental.



One stop for recycling

J&G Environmental has issued a reminder to customers that in addition to more traditional print waste, it can help clients go even greener by recycling other forms of waste.

Plastic drums, paper, cardboard, shrinkwrap, film, polythene and wrapping are among the materials that J&G can collect from customers and take away to be recycled for future use.

Paul Dunseith, warehouse manager at J&G, said that this offers a number of key advantages to printing companies including, primarily, the opportunity to make their business greener and more environmentally friendly by working with one partner.

"J&G offers a one-stop-shop for waste, which saves our customers from having to work with multiple suppliers," Dunseith said.

"By taking advantage of our wider recycling service, this will mean printers will send less waste to landfill, as well as assure them that their waste is being safely disposed of by a responsible and trustworthy company.

"With this, print companies can then demonstrate to their own customers their commitment to the environment and their focus on delivering a greener service."

Among the other materials J&G can recycle on behalf of customers are adhesives, blades, coater, contaminated blankets, inks – both flammable and non-hazardous – ink tins, paint, solvents, UV wash and wooden pallets.

"We're committed to working with customers to help them with their recycling requirements and we are

always exploring ways to expand our service to offer even more solutions to printers across the UK," Dunseith said.



Contact us

What do you think about our service?

Do you have any queries about your waste management?

We're always very keen to hear from you, so why not log on to our website www.jg-environmental.com where there's a customer comment section? You'll find it under 'Contact/Provide Feedback' so please feel free to contact us at any time.

Game-changing year for JAG

J&G Environmental is known as one of the leading providers of responsible waste disposal in the UK, but sister company JAG is able to support customers further by supplying a wide range of print consumables.

This year, following the launch of a new manufacturing division, JAG has seen demand for its services grow, which in turn has led it to

invest in a new unit and equipment to manufacture water-based coatings.

Brian Smith, who oversees the JAG



operation, said that this investment had opened up more opportunities for the business, including supplying packaging companies and setting up its own chemicals production operation.

“Our relationship with J&G is what makes JAG unique to any other supplier, not only in the UK, but also Europe,” Smith said. “While JAG provides products to the

printers, J&G collects the waste from these products and disposes or recycles it.”

“In essence, one phone call can place an order and arrange a collection of the waste, meaning our customers can cover all of their needs and requirements using the same provider.”

Establishing the new manufacturing arm has also meant that JAG has been able to grow its presence overseas in terms of the export market. This, Smith said, will open up even more opportunities for the business.

“Now, by being a manufacturer, we will be able to look at selling into the export market, which is considerably larger than the UK market and presents us with a whole host of new opportunities,” Smith said.



JAG launched its own chemicals production operation in 2020

Commitment to the future

J&G Environmental has been delighted to extend contracts with a number of key customers over the past 12 months, giving them the confidence that their waste will continue to be disposed of responsibly.

Though 2020 was a disrupted year for many print businesses, extending with J&G means that waste disposal and materials recycling are aspects of their operations that are safe in the hands of J&G.



One of the customers to have extended its contract with J&G is Harrison Packaging, which deliver sustainable printed carton packaging to a range of leading brands.

“Disposing of waste responsibly is critical in our commitment to the environment and we rely on J&G as a partner in helping us achieve this,” Harrison Packaging said.

Anniversary celebrations

Despite the impact of Covid-19, J&G Environmental was still able to celebrate a number of major staff anniversaries in 2020.

Brian Trowbridge, a member of our hard-working warehouse team, has been with the company for 20 years, as has sales specialist **Jeff Kent**.

Hazardous waste expert **Sam Hinchley** also celebrated 20 years with J&G this year, alongside long-serving driver **Duncan McCrae**, who has been with the company for more than two decades.

Meanwhile, **Damian Bogun** from the warehouse team reached his first major milestone in 2020, having spent 10 years with the company, while key admin worker **Charmayne Rackstraw** has also spent a decade working at J&G. J&G would like to take the opportunity to thank these individuals, as well as all of our staff members, for their commitment and hard work over the past year.

Being there for the customer

Having joined the business back in 1993, sales manager Ian Paulley is the longest-serving member of the J&G Environmental team. We caught up with Ian to reflect on his time with the company...

Can you tell us about your time with J&G Environmental?

I joined J&G Metals in April 1993 as a service driver, when my job was to collect from printers and photo shops to support the core of the business, which, at the time, was silver recovery.

The silver used to be smelt at Blandford Forum into large bars and then taken to Hatton Gardens to be re-smelt and then sold to the jewellery trade.

When I first started, we only had two small trucks – a Ford Cargo and a small VW LT50 Van – and there were only two drivers then and a yard person, and we only serviced south of England and south Wales from two sites in Blandford and Twickenham.

Blandford had the set-up for silver recovery, while Twickenham was the main site for aluminium. I used to drive to London with aluminium litho plates and return with a load of fixer and negative film for silver recovery.

Jack Warner and Graham Tyrell ran the Twickenham site, and each held 40% of the business, while Steve Armstrong oversaw the Blandford facility and had a 20% holding. J&G's name actually came from Jack and Graham!

After about a year with the company, I put in for my Class 2 HGV licence. I passed and J&G went out to buy a larger vehicle, which was a second-hand Hartridge Drinks lorry from the Isle of Wight. My job then was to go out collecting waste from larger

printers and to pop in to jobs that we didn't service to try and gain their business.

It worked, and after a number of years we put more trucks on the road and I was asked if I would like to go into sales. As they say, the rest is history!

Tell us about your role as sales manager. What does it entail?

Nowadays, my job entails both sales and customer care, as well as working with all the other departments at J&G. I now look after customer contracts and suppliers, and I am also lucky enough to look after accounts in Scotland and the Republic of Ireland and Northern Ireland.

I can be arranging hazardous waste information for waste collection one minute, and then on site making waste ready for collections the next.

Perhaps my favourite responsibility is visiting customers to give information on best practice to store waste, as no two days are the same and it's always great to catch up with people I've known for many years.

What are some of your fondest memories from your time at J&G?

I have been very lucky at J&G as I have worked with some really nice people and have met many people in print that I can call my friends.

In the early days, we used to be invited to Cornwall to play in a charity football match. Everyone from J&G went; wives, partners



Ian recently helped raise money for Dorset & Somerset Air Ambulance

What would you say has been your greatest achievement so far at J&G?

I think that over the years in sales, I've always been able to keep all my main contracts. Always being there for my customers has certainly helped.

Finally, why should print businesses continue to work with J&G in 2021?

I think J&G offer a first class service and go that extra mile for all our customers, no matter their size. They have seen the rest – that's why they continue to use J&G Environmental.

and kids, and it was always a great weekend.

What is the biggest change you have seen during your time at J&G?

The biggest change to the printing industry during my time at the company has to be the invention of computer-to-plate digital technology. Almost overnight, the silver recovery industry disappeared, and we went from picking up X-ray film and fixer, and going to hundreds of photo labs collecting bleach fixer, to nothing.